

Analysis and Reconciliation



Background

Despite purchase to pay controls and invoice approval processes, errors in suppliers' charges for services and goods often go undetected, resulting in unnecessary and wasted expenditure.

Following the success of the 2012-15 Analysis and Reconciliation Framework in the East of England, which realised savings in the region of £9 million for member Trusts, the Hub retendered a new framework agreement following a full OJEU open process.

The new framework is open to all Trusts served by the NHS Collaborative Procurement Partnership (CPP), which is a strategic partnership between the Hub, NHS Commercial Solutions the NHS London Procurement Partnership and the North of England Collaborative Procurement Partnership.

The contract is also open to other NHS and Public sector organisations throughout the UK subject to agreement for the Hub. The framework allows organisations to option to either directly award to appointed suppliers or carry out further competitions.

Scope

The framework incorporates the following seven lots:

- Lot 1: Telecommunications
- Lot 2: Energy – Electricity and Gas
- Lot 3: Water
- Lot 4: Value Added Tax
- Lot 5: Estates
- Lot 6: Accounts Payable
- Lot 7: Temporary Staffing

Under the framework agreement, the service providers will undertake an in-depth audit of the Trusts financial records for the Lot(s) agreed, identify savings available and make the recovery on behalf of the Trust. These savings could be from application of rates being outside of contractual agreements, identification of duplicated charges on invoices, failure to apply discounts/rebates, incorrect fees or margins, inappropriate or overstated third party costs or service credits not being paid.

All awarded providers work on a “no win no fee” basis, so only after the money has been recovered would the Trust be required to pay the pre-agreed percentage for the services received.

...continued overleaf

Delivering real value for

the NHS in the East of England

Working to deliver procurement benefits for NHS Trusts in Bedfordshire, Cambridgeshire, Essex, Hertfordshire, Norfolk and Suffolk

East of England NHS Collaborative Procurement Hub
Victoria House, Capital Park, Fulbourn, Cambridge, CB21 5XB
Tel: 01223 597746 Email: cphenquiries@eocph.nhs.uk

www.eocph.nhs.uk

Suppliers

The suppliers on this framework include:

Lot 1: Berthold Bauer Consultants Limited, Meridian Cost Benefit Limited, PCMG (Professional Cost Management Group Limited) and Utelcom UK Limited

Lot 2: ADSM (Advanced Demand Side Management Ltd), Axiom Utilities Limited, M&C Energy Group Limited (a Subsidiary of Schneider Electric), PCMG (Professional Cost Management Group Limited) and Utilities Exchange

Lot 3: ADSM (Advanced Demand Side Management Ltd), M & C Energy (a Subsidiary of Schneider Electric) and PCMG (Professional Cost Management Group Limited).

Lot 4: BDO LLP, Berthold Bauer Consultants Limited, CRS VAT Consulting Limited, Ernst & Young LLP, Liaison Financial Services Limited and RSM UK Tax & Accounting Limited.

Lot 5: GVA Grimley t/a Bilfinger GVA

Lot 6: Liaison Financial Services Limited, Meridian Cost Benefit Limited and PCMG (Professional Cost Management Group Limited)

Lot 7: Meridian Cost Benefit Limited

Benefits

The framework offers a number of service providers who will:

- Identify sources of lost cash
- Conduct audits of categories of spend
- Recover overpayments
- Provide benchmarking information on performance
- Multiple access: Trusts have the opportunity to have their accounts audited more than once to maximise potential savings opportunities
- Provide recommendations and improvements for sustainable savings

Contract Duration

The contract runs from 1st March 2016 to 28th February 2019 with one 12 month extension period available.

For further information contact:

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